

MSP ACHIEVES 30% MRR GROWTH WITH THREATREMIEDATE ULTIMATE

CLIENT

Gold Tier Managed Service Provider (MSP)

KEY METRICS



40%
Increase in Security MRR



50%
Reduction in Alert Fatigue



95%
Client Retention Rate

THE CHALLENGE



Difficulty scaling security services profitably across a diverse and growing client base.



Internal technicians were overwhelmed by alert fatigue, impacting operational efficiency.



Needed to provide robust security for clients in regulated industries (HIPAA, GLBA).

THE SOLUTION



Deployed ThreatRemediate Ultimate, Vijilan's flagship fully managed XDR service powered by CrowdStrike.



Leveraged Vijilan's 24/7 SOC for complete threat containment and remediation, eliminating the burden from the MSP's team.



Utilized integrated Managed ITDR and Exposure Management to provide enterprise-grade, proactive defense for clients.



Integrating Vijilan's ThreatRemediate Ultimate transformed our managed security practice. We grew revenue quickly, cut alert noise dramatically, and improved our team's efficiency and morale. Vijilan is now a cornerstone of our growth strategy.



CEO, Gold Tier MSP

THE VIJILAN DIFFERENCE



Active Remediation

Our SOC doesn't just alert; we contain and remediate threats, acting as a seamless extension of your team.



Partner-First Model

Our program is built to make our partners successful, with co-brandable materials and a hands-off management model.



Data Optimization

We leverage partners like Cribl to manage data intelligently, reducing costs and improving security insights

