

SOC VENDOR COMPARISON

MANAGED SOC SERVICES: VIJILAN VS. ALTERNATIVES

QUICK COMPARISON

Capability	Vijilan	Secureworks	Trustwave	AT&T Cybersecurity	Binary Defense
Platform	CrowdStrike + LogScale	Proprietary (Taegis)	Proprietary	AlienVault/USM	Multi-platform
Response SLA	15 min (Premium)	30 min	Varies	Varies	30 min
Full Remediation	✓	Limited	Limited	Limited	✓
Identity Monitoring	✓	Add-on	Add-on	Limited	Limited
Next-Gen SIEM	LogScale	Taegis	Proprietary	USM	Varies
Deployment	2-4 weeks	4-8 weeks	6-12 weeks	4-8 weeks	2-4 weeks

SERVICE MODEL COMPARISON

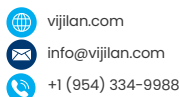
Provider	Approach	Platform	Strength	Best For
Vijilan	Dedicated team, enterprise platform, MSP-friendly	CrowdStrike Falcon + LogScale SIEM	Response speed, remediation, identity integration	Organizations wanting premium protection
Secureworks	Platform + managed service	Proprietary Taegis XDR	Threat intelligence, research	Enterprises with existing Secureworks relationship
Trustwave	Traditional MSSP model	Proprietary + multi-vendor	Compliance focus, PCI expertise	Retail/PCI-heavy environments
AT&T Cybersecurity	Carrier-backed security	AlienVault/USM	Network visibility, scale	AT&T network customers
Binary Defense	Boutique MDR/SOC	Multi-platform support	Flexibility, human-led response	Mid-market, hands-on service

ANALYST QUALIFICATIONS

Provider	Certifications Required	Avg Experience	Dedicated Analyst
Vijilan	GCIA, GCIH, OSCP	7+ years	Premium tier
Secureworks	GCIA, GCIH	5+ years	Enterprise tier
Trustwave	Various	Varies	Add-on
AT&T	Various	Varies	No
Binary Defense	GCIA, GCIH	5+ years	Available

TECHNOLOGY STACK

Component	Vijilan	Secureworks	Trustwave	AT&T
EDR/XDR	CrowdStrike Falcon	Taegis	Multi-vendor	AlienVault
SIEM	LogScale	Taegis	Proprietary	USM
Identity	Falcon Identity	Add-on	Add-on	Limited
Network	Corelight	Proprietary	Varies	AlienVault



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PRICING MODEL

Provider	Model	Hidden Costs
Vijilan	Per-endpoint/user, all-inclusive	None
Secureworks	Platform + services	IR fees, add-ons
Trustwave	Custom	IR fees, reports
AT&T	Bundled	Complexity
Binary Defense	Transparent	Minimal

READY TO COMPARE?
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vijilan
IT Security - Enabled



vijilan.com



info@vijilan.com



+1 (954) 334-9988

QUESTIONS TO ASK COMPETITORS

1. What certifications do your analysts hold?
2. Is full remediation included or do I remediate myself?
3. What's your customer retention rate?
4. How old is your SIEM platform?
5. Are there per-incident or overage fees?

KEY DIFFERENTIATORS

Why Vijilan Wins



Speed

15-minute guaranteed response vs. 30+ minute "targets."



Remediation

Full remediation included—not just containment.



Modern Platform

CrowdStrike + LogScale vs. legacy SIEM architectures.



Identity Integration

Native identity protection—80% of breaches involve credentials.



Transparency

All-inclusive pricing, no per-incident fees.



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